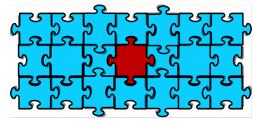




## KCS Group Europe and Fluidex announce Collaboration

17<sup>th</sup> January 2020

KCS Group Europe (KCS) today announces, it has signed a collaboration agreement with Fluidex, a non-profit association of fluid handling equipment companies, operating across Spain in the industrial, oil and fluid sectors.



Over the past two years, KCS has undertaken a number of projects for two of Fluidex's members, which has included supporting their businesses in the areas of due diligence, risk analysis and joint venture partner selection. Today's announcement follows the successful completion of these projects, which identified that the services KCS will offer can be of greater benefit to Fluidex itself and other members of the association.

Under the terms of the agreement, Fluidex will support KCS with the promotion of the services available to members, to support the potential needs of their organisations from the ever-increasing threats facing companies in today's business world.

This will include a comprehensive range of services in the areas of security, intelligence as well as cyber security and related issues, identifying and dealing with any risks which can impact businesses from a financial or reputational perspective.

Including, but are not limited to:

- Discreet, Non-Conventional Due Diligence
- Risk Analysis
- Know-Your-Customer/Partner Screening
- New Market or Sector entry research
- Corporate Investigations
- Discreet M&A Support
- Reputational Risk Management
- Cyber-Security and Cyber Risk
- Dark Web Monitoring

KCS, has for many years, provided its clients and their customers with a unique approach in being able to work in the more difficult, complex and dangerous markets, combining both human intelligence services and cyber-security research to provide results which deliver a much more detailed holistic analysis and approach. This is particularly true in sectors where data protection, development, security and intellectual property are key to success and growth.

Commenting **Stuart Poole-Robb, Chief Executive of KCS Group Europe** said: "We are delighted to have formed a collaboration with Fluidex. For two years, we have been successfully supporting clients operating in the oil and gas sector in Spain and have identified this to be a market where we can add significant value and a geographical area of growth for our business. Our partnership with Fluidex supports this and we look forward to continuing to work with them and their members."

**Elena Fernandez, Managing Director of Fluidex** said: "We strongly believe in this agreement as it helps our member companies to work overseas with enough tranquillity in this turbulent world. We look forward to developing our working relationship further with KCS and being able to support our members and their business objectives".

For further information please contact –Tanya Barnes, Communications Director, email: <a href="mailto:tbarnes@kcsgroup.com">tbarnes@kcsgroup.com</a>





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## **Notes to Editors:**

KCS Group Europe - Strategic Intelligence & Corporate Security

A leading provider of security and intelligence services, we operate discreetly in some of the world's most difficult environments on complex cases of fraud, theft, corruption, or market dynamics. We gather intelligence through the discreet use of human sources to level the playing field and help our clients to identify and deal with any risks, weaknesses and threats which could impact on their business financially or reputationally.

Through our specialist team, we also offer a unique service in the areas of Cyber Security and Cyber Risk. This covers penetration testing, vulnerability assessments, intelligence gathering and cyber security audits, providing unparalleled, analysis, contingency planning, and implementation for our clients.

www.kcsgroup.com

## **Fluidex**

**FLUIDEX**, the **Spanish Association for Fluid Handling Solutions & Process Technologies**, is a private, non-profit organization whose main objectives are the international promotion of Spanish manufacturers in this industrial sector and the protection of their general interests.

**FLUIDEX** gathers almost 90 different manufactures of Fluid Handling Equipment. Each individual company works with a different range of products, varying from valves and actuators, to pipes, pipe fittings, filters, compressors, expansion joints, and many others. Our member companies are mostly focused on the Oil & Gas and Water Sector, but they have also an expertise in other industries such as Energy, Mining, Chemical, Cement and Paper, among others.

Therefore, **FLUIDEX** closely reflects the Spanish thriving Fluid Handling manufacturing sector, promotes quality and reliability among its member companies as paramount objectives, and is a guarantee for good practices in the industry.